



Auspex Capital Successfully Raises Debt for Acquisition of 28 KFC Restaurants

The Transaction:

Zancanelli Management Corporation Florida (“ZMC-FL”), a newly formed KFC franchisee, recently completed the acquisition of 28 KFC restaurants in and around Tampa, Florida. Zancanelli Management Corporation Florida is majority owned by long time KFC franchisee Gary Zancanelli, Jr., who also owns Zancanelli Management Corporation (“ZMC”), an affiliated entity which owns and operates 41 KFC restaurants across six Midwestern states. Collectively, ZMC and ZMC-FL now own and operate 69 KFC restaurants making Mr. Zancanelli among the 10 largest franchisees in the system. The final transaction structure was negotiated, financed and closed in less than 90 days to meet a tight timeframe imposed by the Seller. Auspex Capital acted as the buy-side M&A advisor and debt placement agent to Zancanelli Management Corporation Florida for this transaction.

DEBT PLACEMENT, M&A ADVISORY

Franchisee of



28 Restaurants

**Buy-Side M&A Advisory and
Debt Placement Agent**

 **AUSPEX CAPITAL**

The Advisor:

Auspex Capital is a boutique investment banking and financial advisory firm specializing in the restaurant industry. Auspex’s services include buy-side and sell-side M&A advisory, debt placement, asset valuation, institutional private equity and mezzanine placement, sale lease-back structuring and placement and financial restructuring.

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